



DIVERSIFIED COMMERCIAL REAL ESTATE SERVICES

"Parkway Properties' experience, knowledge, and good relationship with the City of Pleasanton were of tremendous benefit during the planning, negotiation, and construction of the facility ... I would highly recommend Parkway Properties to assist other prospective build-to-suit clients..."

– Paul G. Harvey
Manager, Facilities Development/Operations
Nissan Motor Corporation U.S.A.



"...Your ability to understand the client's requirements and convey their needs to the architect resulted in a high-quality, cost-effective facility for First Nationwide..."

– William McNair
Director of Real Estate
Ford Motor Land Development Corporation

Purpose...

Parkway Properties is a diversified commercial real estate services company. We provide a wide array of asset management, development, project management, marketing, leasing, property management, and advisory services for owners of office and industrial properties in Northern California.

Commitment...

Since its founding in 1990, Parkway Properties has taken great pride in rendering an unmatched quality of service to private and institutional owners of commercial real estate.

Our philosophy is to view our role as an extension of the owner. Vast experience in development, construction, leasing, and management and the hands-on involvement of senior staff in every assignment undertaken enable Parkway Properties to add significant value to the assets with which we are involved.

Experience...

The management staff of Parkway Properties possesses a combined tenure in commercial real estate of more than fifty years involving the development, leasing, or management of more than five million square feet of office, flex, warehouse, and retail product. We have solved numerous real estate ownership, marketing, leasing, and management problems and have planned and executed complex renovation and restoration projects to restore and enhance value to functionally obsolete assets.

Knowledge...

Creating and maintaining value in commercial real estate requires broad knowledge across a wide array of subjects, including local market economics, development processes, space planning, design, construction, and leasing. At Parkway Properties, our experienced and knowledgeable staff can provide the insight, creativity, expertise, and diligence to make your project a success. We thrive on difficult projects that defy easy solutions, and have transformed under-performing assets into economic successes for our clients.

Integrity...

We manage every project as if it were our own. Our accounting services are consistently accorded high marks for reporting accuracy and timeliness, and annual audits further confirm the high standards to which we adhere. At Parkway Properties, the client's interests always come first. We negotiate vigorously to ensure that optimum value is realized and our client's goals are met.

Benefits...

Our development and construction expertise contributes to the creation of efficient, well-designed buildings, completed on schedule with superior cost control. Our property managers are expert at operating and maintaining buildings to the highest standards in the industry while minimizing operating expenses and implementing leasing strategies designed to maximize revenue. We recognize that ongoing tenant relations are critical to maximize tenant retention and minimize vacancy. Surveys have shown that we consistently achieve retention rates that significantly surpass industry standards.



"Parkway Properties represents the high water mark for providers I work with ... I hope we find another project to work together on..."

*— Robert Klinkner
Director
Principal Capital Real Estate Investors*



SERVICES

– Property Management –

– Marketing and Leasing –

– Development –

– Project Management –

*Buildings and Tenant
Improvements*

– Accounting Services –

– Advisory Services –

*Market Analysis, Planning,
and Entitlement*



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